

CROWN

WHY PARTS **CONSIGNMENT?**



SOME STRAIGHT ANSWERS.

WHAT IS PARTS CONSIGNMENT?

Having access to spare parts when you need them is a key contributor to equipment uptime. With parts consignment, your local Crown dealer will maintain a parts inventory specifically designed for the equipment in your facility. Inventory management and replenishment of key parts with new, or renewed high quality, standardized parts is included and you'll pay for parts only when you use them.

WHO QUALIFIES FOR CROWN'S PARTS CONSIGNMENT PROGRAM?

Any Crown customer who is in a remote location and/or has a fleet large enough to require immediate parts availability is ideally suited to benefit from the time and money this program can save.

WILL PARTS CONSIGNMENT REALLY SAVE ME MONEY?

The savings add up quickly when you eliminate the costs of express shipments, obsolete inventory, and equipment down-time. You also reduce costs for inventory taxes/interests, storage space, and clerical help.

HOW CAN CROWN KNOW AS MUCH ABOUT MY PARTS DEPARTMENT AS MY MECHANICS?

Your Crown dealer works closely with you and your exact needs. You also get Crown inventory management expertise and regular reports on parts usage so you can achieve over 85 percent off-shelf availability.

WHAT HAPPENS TO CONSIGNMENT PARTS THAT AREN'T MOVING?

Your dealer will work with you to determine which parts are beneficial to keep in your consignment. Any part in your consignment program that has not moved for one year will be removed by the dealer.



WILL WE STILL NEED PERSONNEL TO KEEP TRACK OF OUR PARTS?

You'll need much less clerical assistance. Your Crown dealer will work with your assigned personnel to track your parts usage.

CAN WE STILL ORDER PARTS ONLINE?

Critical parts are maintained through the consignment program. Additional parts can be ordered through the Parts and Service Resource Tool online or by contacting your dealer directly.

HOW MUCH WILL PARTS CONSIGNMENT SAVE OUR ORGANIZATION?

Savings vary depending on the amount of inventory you currently stock and size of your fleet. Your Crown dealer can help you estimate your savings based on equipment downtime, inventory and procurement costs, and other individual factors.

HOW WILL WE BE ABLE TO MAINTAIN CONTROL OF OUR STOCK?

The Crown parts consignment program gives you more control of your stock. Your Crown dealer develops the list of consignment parts with you and recommends ways to control and track usage. As with all parts inventory, it is recommended that consignment areas be secured, with limited access.

WILL WE STILL KNOW ABOUT SALES AND SPECIALS?

The Crown consignment parts program is designed to help you save. That's why you receive advanced notice of local sales and specials. It's one more way we give you value.

Contact Your Local Dealer For More Information About Crown's Parts Consignment.

OUR GOAL for the Crown consignment parts program is to give you better fleet management control... with a special emphasis on value. **CROWN HAS BUILT** a reputation for quality, integrity and customer-focused solutions. **WE APPLY** these same principles in everything we do... from meeting your material handling needs to answering any of your concerns about parts consignment with straight answers and proven value.



Crown Equipment Corporation
New Bremen, Ohio 45869 USA
Tel 419-629-2311
Fax 419-629-3796
crown.com

You can count on Crown to build lift trucks designed for safe operation, but that's only part of the safety equation. Crown encourages safe operating practices through ongoing operator training, safety-focused supervision, maintenance and a safe working environment. **Go to crown.com and view our safety section to learn more.**

Because Crown is continually improving its products, specifications are subject to change without notice.

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